
NORTH AYRSHIRE COUNCIL

23 January 2018

Cabinet

Title:	Award of a Framework contract for the provision of Care at Home Services
Purpose:	To advise Cabinet of the outcome of the procurement exercise for the delivery of Care at Home Services.
Recommendation:	To approve the award of contracts to Ayrshire Quality Care & Support CIC, Mears Care, Rainbow Services (UK) Limited, Inverclyde & North Ayrshire Care Services t/a Carewatch and 1st Homecare.

1. Executive Summary

- 1.1 North Ayrshire Council is required to procure care at home services. In order to comply with the Council's Standing Orders relating to Contracts, EU Procurement Directives and Public Contracts (Scotland) Regulations 2015 a formal procurement exercise has been undertaken.
- 1.2 The Contract term is initially for a period of 2 years with an option to extend for a further 2, 12 month periods.

2. Background

- 2.1 Care at home services deliver a range of care and support services to North Ayrshire residents, living in their own home, who may have a variety of support and health needs. Care at Home Services are currently delivered through a mix of in-house provision across the six localities of North Ayrshire and partially purchased across five of those localities.
- 2.2 The procurement framework opportunity was advertised on 5 September 2017 under an open procedure in the Official Journal of the European Union and Public Contracts Scotland Procurement Portal. The return date was 05 October 2017 at 12.00 noon.
- 2.3 The contract notice attracted 32 expressions of interest from a range of potential bidders and 10 bids were submitted for evaluation.

- 2.4 Tender evaluation was undertaken using the most economically advantageous tender (MEAT) criteria with a ratio of 20% Price and 80% Quality. Only tenders that successfully passed both Stage 1- Minimum Requirements and Stage 2-Quality Evaluation were considered. The tender evaluation was carried out by a panel of appropriately experienced Council Officers against the published criteria.

3. Proposals

- 3.1 It is proposed that the contract is awarded to the following five (5) service providers who are listed in ranked order, based on their tender evaluation score.

	<u>LOT 1:</u> Irvine & Kilwinning areas	<u>LOT 2:</u> Three Towns: Ardrossan, Saltcoats & Stevenston	<u>LOT 3:</u> North Coast: Largs, Fairlie, West Kilbride, Skelmorlie & Cumbrae	<u>LOT 4:</u> Garnock Valley: Kilbirnie, Beith & Dalry
Preferred Provider no. 1	Inverclyde & North Ayrshire Care Services t/a Carewatch	Inverclyde & North Ayrshire Care Services t/a Carewatch	Inverclyde & North Ayrshire Care Services t/a Carewatch	Inverclyde & North Ayrshire Care Services t/a Carewatch
Preferred Provider no. 2	Mears Care	Mears Care	1st Homecare	Ayrshire Quality Care & Support CIC
Preferred Provider no.3	Rainbow Services (UK) Limited	Rainbow Services (UK) Limited		1st Homecare
Preferred Provider no. 4	Ayrshire Quality Care and Support	Ayrshire Quality Care and Support		
Preferred Provider no.5	1st Homecare	1st Homecare		

4. Implications

Financial:	The value of the framework per annum is £4,823,697 per annum. The whole life budget available for the framework is £19,294,788.
Human Resources:	TUPE will apply within this procurement. The recommendation for contract award confirms that a transition period will be required, involving the transfer of service users and business. This will be carried out in the best interests of service users. There will be a robust transition plan in place to support the process, which will involve planned consultation and communication with service users and affected staff before new contracts commence.

Legal:	In order to comply with the Council's Standing Orders Relating to Contracts, EU Procurement Directives and Public Contracts (Scotland) Regulations 2015, a formal tender exercise was advertised via the Public Contracts Scotland advertising portal.
Equality:	The contract includes a requirement to comply with the equality act.
Children and Young People:	There are no implications for Children and Young People associated with this report.
Environmental & Sustainability:	Impact areas identified for these services are moving and handling, lone working and infection control. These areas are contractually required to be robustly risk assessed by providers throughout operational delivery.
Key Priorities:	The procurement supports the following NAHSCP priorities; Priority 4 – Prevention and Early Intervention Priority 5 – Improving Mental Health and Well-being.
Community Benefits:	The following Community Benefits offered are dependent on the volume of business awarded to providers through the framework; <ul style="list-style-type: none"> ▪ 68 new jobs being created ▪ Work experience placements for a minimum of 16 days for S4, S5 or S6 pupils from a North Ayrshire School ▪ 2 apprentice positions throughout the lifetime of the contract ▪ 1 graduate position throughout the lifetime of the contract ▪ Support towards 6 community projects agreed in conjunction with NAC Economies and Communities department involving local people and reflecting local priorities. Support towards 3 school projects agreed in conjunction with NAC Education & Skills department involving local school pupils.

5. Consultation

- 5.1 Formal consultation was not applicable in this procurement as there has been no change to the delivery of the service.



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For further information please contact **Grainne Doyle (Team Leader)** on **(01294) 324799**.

Background Papers

Tender Outcome Report