
NORTH AYRSHIRE COUNCIL

27 August 2019

Cabinet

Title:	Award of contract for Adult Community Support services
Purpose:	To advise cabinet of the outcome of the procurement exercise for the delivery of Adult Community Support services
Recommendation:	To approve the award of framework contracts to Key Housing Association Ltd.; The Richmond Fellowship Scotland Ltd.; Cornerstone Community Care (trading as Cornerstone); Affinity Trust; Hansel Alliance; Quarriers; Enable Scotland (Leading the way); and North Ayrshire Forum on Disability/Access Ability.

1. Executive Summary

- 1.1 North Ayrshire Council is required to procure adult community support services. In order to comply with the Council's Standing Orders relating to Contracts, EU Procurement Directives and Public Contracts (Scotland) Regulations 2015, a formal procurement exercise has been undertaken.
- 1.2 The contract term is an initial two years with an option to extend for two further periods of twenty-four months, six years in total. The procurement has taken the opportunity to consolidate all care categories for adult community support under one framework agreement. This framework includes an option for new providers to be added through a formal procurement process at each two-year contract break.

2. Background

- 2.1 Adult Community Support delivers a range of care and support services to individuals with a recognised physical and sensory disability, learning disability, and mental health support need. The service is delivered 24 hours a day, 7 days a week, 365 days a year to individuals living in their own homes, or in a supported accommodation care setting.
- 2.2 The framework opportunity was advertised on 8 April 2019 under an Open procedure in the Official Journal of the European Union and Public Contracts Scotland Procurement Portal. The return date was 23 May at 12.00 noon.

- 2.3 The contract notice attracted 27 expressions of interest of which fourteen 14 submitted a tender response.
- 2.4 Tender evaluation was undertaken using the most economically advantageous tender (MEAT) criteria with a ratio of 10% Price and 90% Quality. Only tenderers that successfully passed both Stage 1 Minimum Requirements and Stage 2 Quality Evaluation had their tender price considered. The tender evaluation was carried out by a panel of appropriately experienced Council and NHS Ayrshire & Arran officers against the published criteria.

3. Proposals

- 3.1 It is proposed that contracts are awarded to the following 8 service providers who are listed in lot order. The framework is not ranked.

Lot 1: Three Towns, Garnock Valley and The North Coast – Mental Health							
Key Housing	The Richmond Fellowship Scotland	Cornerstone Community Care	Enable Scotland	Nafod Access Ability			
Lot 2: Three Towns, Garnock Valley and The North Coast – Learning Disabilities							
Key Housing	The Richmond Fellowship Scotland	Cornerstone Community Care	Enable Scotland	Nafod Access Ability	Affinity Trust	Hansel Alliance	Quarriers
Lot 3: Three Towns, Garnock Valley and The North Coast – Physical Disabilities							
Key Housing	The Richmond Fellowship Scotland	Cornerstone Community Care	Enable Scotland	Nafod Access Ability	Quarriers		
Lot 4: Irvine and Kilwinning - Mental Health							
Key Housing	The Richmond Fellowship Scotland	Enable Scotland	Nafod Access Ability				
Lot 5: Irvine and Kilwinning – Learning Disabilities							
Key Housing	The Richmond Fellowship Scotland	Cornerstone Community Care	Enable Scotland	Nafod Access Ability	Affinity Trust	Hansel Alliance	Quarriers
Lot 6: Irvine and Kilwinning – Physical Disabilities							
Key Housing	The Richmond Fellowship Scotland	Cornerstone Community Care	Enable Scotland	Nafod Access Ability	Quarriers		

4. Implications/Socio-economic Duty

Financial

- 4.1 The procurement will be funded from existing North Ayrshire Health and Social Care Partnership resources. The annual value of this procurement is £14,019,975. The whole life value is £84,119,850.

There is a £1.276m per annum saving allocated to this procurement over the lifetime of the contract.

Human Resources

- 4.2 The recommendation for contract award confirms that TUPE may apply. A transition period will be required to transfer a small volume of business and potentially affected staff. This will be carried out in the best interests of service users and a robust transition and communication plan is in place to support the process. All providers will pay the living wage.

Legal

- 4.3 The tender exercise has been undertaken in accordance with EU Procurement Directives, Public Contracts (Scotland) Regulations 2015 and the Council's Standing Orders relating to Contracts and Contract Procedure Rules for North Ayrshire Council.

Equality/Socio-economic

- 4.4 The contract includes a requirement to comply with the Equality Act 2010 and the Human Rights Act 2018. The service is required to have a demonstrable commitment to diversity and inclusion; fair access; fair exit; and to act within the law ensuring service users are well-informed about their rights and responsibilities. Fair work practice has been assessed and evaluated in this procurement along with contract considerations to workforce and volunteering development. This is intended to contribute to local economic and social sustainability and will be routinely monitored through contract management.

Environmental and Sustainability

- 4.5 The contract includes a requirement to implement and maintain appropriate environmental and quality management systems, and this will be routinely monitored through contract management.

Key Priorities

- 4.6 The procurement delivers to the Council's (2019-24) Aspiring Communities priority of people enjoying good life-long health and well-being by supporting people to live independently at home. It incorporates the North Ayrshire Health and Social Care Partnership (2018-21) Strategic priorities of tackling inequalities; engaging communities; prevention and early intervention; improving mental health and well-being; and bringing services together.

Community Wealth Building

4.7 Award of these contracts contributes to the pillars of Community Wealth Building set out below:

Procurement: Community Benefits were a minimum condition of this tender and the successful tenderers will deliver the following community benefits over the duration of the contract:

- Delivery of 26 weeks employability for every £500,000 of work awarded from all 8 providers.
- Work placements for a minimum of 5 days for two S4, S5 or S6 pupils from a North Ayrshire School.
- Work experience for 2 young people facing challenges or barriers completed over a 6-week period (1 day per week).
- Work placement for 1 to 2 days for 3 teachers from a North Ayrshire school if the school are able to accommodate.
- Work with the Prince's Trust 'Get into Social Care' programme, offering 20-24 young people each year a 6-week intense training work experience programme with the prospects of achieving employment at the end of the programme.
- Student Placements for HNC students from FE Colleges from 2 providers.

Employment: All 8 successful tenderers are local employers and pay the Scottish Living Wage. 2 organisations are *Investors in People* and 1 is a *Scottish Living Wage Accredited Employer*.

Land and Assets: Not applicable.

Financial Power: Not applicable.

Democratic Ownership of the Local Economy: Not applicable.

5. Consultation

5.1 A formal consultation with service users and families was not conducted for this procurement as there is no change to service delivery. The Health and Social Care Partnership have been involved throughout the process.

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For further information please contact **Gráinne Doyle, Category Manager**, on 01294 314779.

Background Papers
Tender Outcome Report